

**CYPRESS**  **FAIRBANKS**  
INDEPENDENT SCHOOL DISTRICT  
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**To:** Bill Powell  
Assistant Superintendent of Support Services

**From:** Darin Crawford  
Nutrition Services Director

**Date:** June 1, 2021

**Re:** Assorted Food for Nutrition Services 2021  
Annual Contract #21-07-3211

The following bids were received and opened at 1:00 p.m. on Monday, April 26, 2021, as advertised and specified in documents concerning **Annual Contract #21-07-3211 Assorted Food for Nutrition Services 2021**. The bids received are located on pages 2 - 5.

- <sup>a</sup> No award.
- <sup>b</sup> Recommendation based on overall low bidder for related items.
- <sup>c</sup> Does not meet District specifications.
- <sup>d</sup> Overall best value to the District based on user department evaluation.
- <sup>e</sup> No sample provided for evaluation.
- <sup>f</sup> Does not meet District delivery requirements.

**Recommendation:** Bake Crafters Food Company  
Braun Beef Co., Inc.  
ConAgra Foods, Inc.  
Dawn Food Products  
Don Lee Farms  
Foster Poultry Farms, Inc.  
Jake's Finer Foods  
Jones Dairy Farm  
Labatt Food Service  
Pilgrim's Pride Corporation  
The Masters Distribution Systems Company  
YBR International Sales & Consulting

**Funding:** Nutrition Services Funds

**Estimated Expenditure:** \$1,625,083.05

**Contract Term:** July 1, 2021 - June 30, 2022

**Renewal:** 2 Years

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<sup>a</sup> Line 1 Allergen Free Pasta

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	PER BOX
Jake's Finer Foods	Barilla 16087, 16088, 16089	100	CS	\$19.90	\$1.990

## Line 2 Apples, Fresh, Sliced, Individually Packaged, 2 OZ

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Labatt Food Service</b>	<b>Peterson Farms 210005</b>	<b>10,800</b>	<b>CS</b>	<b>\$21.64</b>	<b>\$0.216</b>

## Line 3 Apples, Fresh, Sliced, Individually Packaged, 2 OZ - COMMODITY PROCESSED

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Labatt Food Service</b>	<b>Peterson Farms 210005</b>	<b>10,800</b>	<b>CS</b>	<b>\$16.45</b>	<b>\$0.165</b>

## Line 4 Balsamic Vinegar

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Labatt Food Service</b>	<b>Del Destin 055290</b>	<b>180</b>	<b>CS</b>	<b>\$21.73</b>	<b>\$10.865</b>

## Line 5 Beef, Meatballs, Italian Style

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	PER SERVING
Braun Beef Co., Inc.	JTM 5049CE	3,000	CS	\$99.70	\$0.519
<b>Don Lee Farms</b>	<b>Don Lee Farms CN19053</b>	<b>3,000</b>	<b>CS</b>	<b>\$108.13</b>	<b>\$0.541</b> <sup>b</sup>

## Line 6 Beef, Meatballs, Italian Style - COMMODITY PROCESSED

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	PER SERVING
<b>Don Lee Farms</b>	<b>Don Lee Farms CNQ19053</b>	<b>3,000</b>	<b>CS</b>	<b>\$25.94</b>	<b>\$0.130</b>
Braun Beef Co., Inc.	JTM CP5049	3,000	CS	\$28.80	\$0.150

## Line 7 Biscuit, Whole Grain, Frozen, Fully Cooked

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
C.H. Guenther & Son (C.H. Guenther & Son, LLC)	Conestoga 3043	6,000	CS	\$23.25	\$0.160 <sup>c</sup>
Peach Valley Bakery (Tasty Blend Foods, Inc.)	Snak-Time ST9100NL/144	6,000	CS	\$26.09	\$0.181
ConAgra Foods, Inc.	Krusteaz 86151-21031	6,000	CS	\$27.38	\$0.183 <sup>c</sup>
<b>Bake Crafters Food Company</b>	<b>Bake Crafters 923</b>	<b>6,000</b>	<b>CS</b>	<b>\$27.16</b>	<b>\$0.189</b> <sup>d</sup>
Labatt Food Service	Bake Crafters 07045	6,000	CS	\$28.67	\$0.199
Bridgford Foods	Bridgford Foods 6285	6,000	CS	\$20.00	\$0.200
The Masters Distribution Systems Company	Bake Crafters 923	6,000	CS	\$33.03	\$0.229

<sup>a</sup> Line 8 Breakfast Burrito/Wrap, Individually Wrapped

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
US Foods	Fernando's 5828	500	CS	\$52.97	\$0.552
Foster Poultry Farms, Inc.	Fernando's 5828	500	CS	\$53.07	\$0.553

<sup>a</sup> Line 9 Breakfast Burrito/Wrap, Individually Wrapped - COMMODITY PROCESSED

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
Foster Poultry Farms, Inc.	Fernando's 5828	500	CS	\$49.64	\$0.517

## Line 10 Burrito

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Foster Poultry Farms, Inc.</b>	<b>Fernando's 5218</b>	<b>1,000</b>	<b>CS</b>	<b>\$40.51</b>	<b>\$0.675</b>
US Foods	Fernando's 5218	1,000	CS	\$43.26	\$0.721

## Line 11 Burrito - COMMODITY PROCESSED

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Foster Poultry Farms, Inc.</b>	<b>Fernando's 5218</b>	<b>1,000</b>	<b>CS</b>	<b>\$37.71</b>	<b>\$0.620</b>

## Line 12 Chicken, Drumstick, Breaded

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	PER SERVING
US Foods	Tyson 16660100928	1,000	CS	\$80.31	\$0.872 <sup>c</sup>
<b>Pilgrim's Pride Corporation</b>	<b>Pierce Chicken 7803</b>	<b>1,000</b>	<b>CS</b>	<b>\$93.30</b>	<b>\$0.942</b>

## Line 13 54070 - Corn Syrup, White

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	PER GALLON
<b>Dawn Food Products</b>	<b>Bakery Essentials 3011478</b>	<b>600</b>	<b>PAIL</b>	<b>\$29.88</b>	<b>\$5.976</b>
Labatt Food Service	Basic American 10302	600	CS	\$26.71	\$6.678
US Foods	Ambrosia 13150	600	CS	\$39.37	\$9.843

## Line 14 Dressing, Vinaigrette, Individual Pouch

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Labatt Food Service</b>	<b>Ken's KE1057B3</b>	<b>50</b>	<b>CS</b>	<b>\$12.78</b>	<b>\$0.213</b>

**<sup>a</sup> Line 15 14101 - Enchiladas, Cheese**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
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**<sup>a</sup> Line 16 Enchiladas, Cheese - COMMODITY PROCESSED**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
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**Line 17 Frankfurter, 100% Beef, 2 OZ**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
US Foods	Briar Street / Tyson 16753	3,300	CS	\$16.51	\$0.413 <sup>c</sup>
Labatt Food Service	Briar Street / Tyson 16753	3,300	CS	\$16.61	\$0.415 <sup>c</sup>
<b>Braun Beef Co., Inc.</b>	<b>Home Market Foods 35596-0108</b>	<b>3,300</b>	<b>CS</b>	<b>\$35.52</b>	<b>\$0.444</b>

**Line 18 14300 - French Toast Sticks, Whole Grain**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Kellogg's Food Away From Home	Eggo Minis Original 38000-80693	5,000	CS	\$24.50	\$0.340 <sup>c</sup>
Kellogg's Food Away From Home	Eggo Minis Chocolate Chip 38000-80801	5,000	CS	\$24.50	\$0.340 <sup>c</sup>
<b>Bake Crafters Food Company</b>	<b>Bake Crafters 449</b>	<b>5,000</b>	<b>CS</b>	<b>\$40.40</b>	<b>\$0.459</b>
Labatt Food Service	Bake Crafters 449	5,000	CS	\$42.11	\$0.479
The Masters Distribution Systems Company	Bake Crafters 449	5,000	CS	\$43.28	\$0.490
Michael Foods, Inc.	Papetti's 46025-75015-00	5,000	CS	\$49.30	\$0.493

**Line 19 Fresh Tortilla, Corn**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
<b>Jake's Finer Foods</b>	<b>Rudy's 2002 - 6" Yellow</b>	<b>1,000</b>	<b>PKG</b>	<b>\$23.09</b>	<b>\$0.027</b>
Azteca Foods	Azteca 11 & 16	1,000	PKG	\$28.38	\$0.039
Braun Beef Co., Inc.	Rudy's 2001 - 6" White	1,000	PKG	\$24.23	\$0.040
Braun Beef Co., Inc.	Rudy's 2002 - 6" Yellow	1,000	PKG	\$22.57	\$0.314

**Line 20 Fresh Tortilla, Whole Grain, 6" - 7"**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Azteca Foods	Azteca 6109	7,500	PKG	\$25.06	\$0.070 <sup>e</sup>
<b>Labatt Food Service</b>	<b>Rudy's 3206 - 6"</b>	<b>7,500</b>	<b>PKG</b>	<b>\$23.10</b>	<b>\$0.080</b>
Braun Beef Co., Inc.	Rudy's 3208 - 8"	7,500	PKG	\$16.07	\$0.111
Jake's Finer Foods	Rudy's 3208 - 8"	7,500	PKG	\$16.44	\$0.114

**Line 21 Fresh Tortilla, Whole Grain, 10" - 12"**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Azteca Foods	Azteca 6009	1,000	PKG	\$25.45	\$0.133 <sup>e</sup>
<b>Labatt Food Service</b>	<b>Rudy's 3210 - 10"</b>	<b>1,000</b>	<b>PKG</b>	<b>\$20.78</b>	<b>\$0.144</b>
Braun Beef Co., Inc.	Rudy's 3210 - 10"	1,000	PKG	\$22.12	\$0.154
Jake's Finer Foods	Rudy's 3210 - 10"	1,000	PKG	\$22.86	\$0.159
Braun Beef Co., Inc.	Rudy's 3212 - 12"	1,000	PKG	\$18.94	\$0.197

**Line 22 55160 - Ketchup, Low Sodium, Individual Packets**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Jake's Finer Foods	Heinz 10013000984802	7,000	CS	\$15.36	\$0.768 <sup>c</sup>
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDYL9G	7,000	CS	\$16.67	\$0.834 <sup>f</sup>
<b>Labatt Food Service</b>	<b>Red Gold REDYL9G</b>	<b>7,000</b>	<b>CS</b>	<b>\$17.36</b>	<b>\$0.868</b>
ConAgra Foods, Inc.	Hunt's 27000-38287	7,000	CS	\$17.90	\$0.895

**Line 23 Mayonnaise, Bulk**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER GALLON</u>
YBR International Sales & Consulting	Mrs. Clark's 70034 52914	3,500	CS	\$29.94	\$7.485
Braun Beef Co., Inc.	Clements 208012101	3,500	CS	\$30.02	\$7.510 <sup>e</sup>
Jake's Finer Foods	Clements 208012101	3,500	CS	\$30.40	\$7.600 <sup>e</sup>
Churchfield Trading Company	Ventura 77041	3,500	CS	\$33.00	\$8.250 <sup>e</sup>
<b>Labatt Food Service</b>	<b>Ken's KE0999</b>	<b>3,500</b>	<b>CS</b>	<b>\$33.28</b>	<b>\$8.320 <sup>d</sup></b>
US Foods	Kraft 00210006421900	3,500	CS	\$35.98	\$8.995

**Line 24 Mayonnaise, Bulk, Light**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER GALLON</u>
Braun Beef Co., Inc.	Clements 208013100	3,500	CS	\$26.44	\$6.610 <sup>e</sup>
Jake's Finer Foods	Clements 208013100	3,500	CS	\$26.75	\$6.687 <sup>e</sup>
YBR International Sales & Consulting	Mrs. Clark's 70034 52960	3,500	CS	\$27.49	\$6.873
<b>Labatt Food Service</b>	<b>Ken's KE0892</b>	<b>3,500</b>	<b>CS</b>	<b>\$27.56</b>	<b>\$6.890 <sup>d</sup></b>
Churchfield Trading Company	Ventura 71168	3,500	CS	\$33.00	\$8.250
US Foods	Kraft 00210006430100	3,500	CS	\$34.21	\$8.552

**Line 25 Mayonnaise - Individual Packets**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
<b>Labatt Food Service</b>	<b>PPI 21570</b>	<b>3,300</b>	<b>CS</b>	<b>\$7.40</b>	<b>\$0.037</b>
Jake's Finer Foods	Heinz 716037218167	3,300	CS	\$9.55	\$0.048
US Foods	Kraft 00210006648522	3,300	CS	\$16.77	\$0.083

**Line 26 Mustard, Honey, Low Sodium, Individual Cups**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Labatt Food Service	Tasty Pleasure 08945	5,000	CS	\$9.77	\$0.098 <sup>e</sup>
Jake's Finer Foods	Marzetti 82828	5,000	CS	\$12.90	\$0.108 <sup>c</sup>
<b>YBR International Sales &amp; Consulting</b>	<b>Mrs. Clark's 70034 52987</b>	<b>5,000</b>	<b>CS</b>	<b>\$13.81</b>	<b>\$0.138</b>

**Line 27 Mustard, Yellow - Bulk**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER GALLON</u>
Braun Beef Co., Inc.	Red Boy 508025115	65	CS	\$12.29	\$3.073 <sup>f</sup>
<b>Jake's Finer Foods</b>	<b>Red Boy 508025115</b>	65	CS	<b>\$12.57</b>	<b>\$3.143</b>
Braun Beef Co., Inc.	Clements 508025100	65	CS	\$13.54	\$3.385
Labatt Food Service	Red Boy 508025115	65	CS	\$13.88	\$3.470
Red Gold, LLC (Calfed Financial Corporation)	Red Gold RED2A9P	65	CS	\$23.91	\$4.860

**Line 28 Oil, Salad**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
<b>Braun Beef Co., Inc.</b>	<b>Crisco 5150073668</b>	<b>160</b>	<b>CS</b>	<b>\$31.46</b>	<b>\$5.243</b>
US Foods	Crisco 5150073668	160	CS	\$32.00	\$5.333
Jake's Finer Foods	Crisco 5150073668	160	CS	\$32.53	\$5.422

<sup>a</sup> **Line 29 54465 - Olives, Black or Green, Canned**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
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**Line 30 55101 - Salad Dressing, Bulk**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
<b>Jake's Finer Foods</b>	<b>CF Sauer/Gold Medal 65232</b>	<b>4,000</b>	<b>TUB</b>	<b>\$37.60</b>	<b>\$1.175</b>

**Line 31 16503 - Sausage, Breakfast Link, Low Sodium**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Braun Beef Co., Inc.	JTM CP5653	3,000	CS	\$39.41	\$0.056 <sup>c</sup>
Braun Beef Co., Inc.	JTM 5653CE	3,000	CS	\$72.45	\$0.103 <sup>e</sup>
<b>Jones Dairy Farm</b>	<b>Jones Dairy Farm 018510</b>	<b>3,000</b>	<b>CS</b>	<b>\$21.30</b>	<b>\$0.107</b>
Tyson Prepared Foods, Inc.	Tyson (Jimmy Dean) 19669	3,000	CS	\$23.17	\$0.198
US Foods	Tyson (Jimmy Dean) 19669	3,000	CS	\$24.66	\$0.308

<sup>a</sup> **Line 32 Shortening, Non Palm Based - Bulk**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
US Foods	Bunge 5001021	500	CS	\$43.97	\$0.879

**Line 33 54331 - Spice, Italian Seasoning**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER OUNCE</u>
Jake's Finer Foods	CF Sauer 1380	1,300	CS	\$31.72	\$0.441 <sup>c</sup>
<b>Labatt Food Service</b>	<b>Unistel 6030213159</b>	<b>1,300</b>	<b>CS</b>	<b>\$6.71</b>	<b>\$1.074</b>

**Line 34 54401 - Sugar, Granulated, Fine - Bulk**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
<b>Dawn Food Products</b>	<b>Cargill 00830126</b>	<b>1,800</b>	<b>BAG</b>	<b>\$23.70</b>	<b>\$0.474</b>
US Foods	Cargill 229743	1,800	BAG	\$27.83	\$0.557
Shaver Foods, LLC	Western G04050W011	1,800	BAG	\$28.44	\$0.569
Jake's Finer Foods	Imperial 120514	1,800	BAG	\$28.99	\$0.580
Labatt Food Service	Imperial 120514	1,800	BAG	\$29.18	\$0.584

**Line 35 55620 - Tomato, Sauce, Canned**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Red Gold, LLC (Calfed Financial Corporation)	Vine Ripe VINHM99	1,000	CS	\$19.57	\$3.262
<b><u>ConAgra Foods, Inc.</u></b>	<b><u>Hunt's 27000-42205</u></b>	<b><u>1,000</u></b>	<b><u>CS</u></b>	<b><u>\$26.05</u></b>	<b><u>\$4.342</u></b> <sup>d</sup>

**Line 36 Waffles, Whole Grain, Liege Belgian**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Labatt Food Service	Eggo 3800014689	100	CS	\$17.57	\$0.122 <sup>c</sup>
Kellogg's Food Away From Home	Eggo 3800024698	100	CS	\$20.16	\$0.140 <sup>c</sup>
Braun Beef Co., Inc.	Eggo 3800024698	100	CS	\$20.86	\$0.145 <sup>c</sup>
Arlington Valley Farms	Arlington Valley 00110	100	CS	\$33.60	\$0.350
Arlington Valley Farms	Arlington Valley 00120	100	CS	\$33.60	\$0.350
Arlington Valley Farms	Arlington Valley 00130	100	CS	\$33.60	\$0.350
<b><u>The Masters Distribution Systems Company</u></b>	<b><u>Hartybake 21085, 21086, 21087</u></b>	<b><u>100</u></b>	<b><u>CS</u></b>	<b><u>\$13.28</u></b>	<b><u>\$0.369</u></b> <sup>d</sup>
ConAgra Foods, Inc.	Krusteaz 86151-80483	100	CS	\$27.35	\$0.380 <sup>c</sup>
<b><u>The Masters Distribution Systems Company</u></b>	<b><u>Hartybake 21088, 21089, 21090, 21091</u></b>	<b><u>100</u></b>	<b><u>CS</u></b>	<b><u>\$14.45</u></b>	<b><u>\$0.401</u></b> <sup>d</sup>
Braun Beef Co., Inc.	Waffle Envy S722VA	100	CS	\$29.44	\$0.409